

Utsav Shah

Business Management | 2019-21



Credit Suisse PPO Holder (UG)		Joint General Secretary – Tech Fest, VJTI		Placement Controls, XLRI	
Degree	Board	Institute	% / CGPA	Year	
B.Tech (I.T)	Mumbai University	V.J.T.I	8.58/10	2017	
Class XII	HSC	Shri T.P. Bhatia College of Science	89.50	2013	
Class X	SSC	Swami Vivekanand International School	93.09	2011	
ACADEMIC ACHIEVEMENTS AND PROJECTS					
Case Competitions	• Campus Finalists at T.U.P Conquest , a business simulation competition organized by Reliance				2019
	• Selected in the top 15 teams for the second round of ABG Stratos out of 122 registered teams				2019
	• Campus Finalists in J&J Quest , an ongoing supply chain case competition amongst 20+ teams				2020
Certifications	• Cleared N.S.E's Certification (NCFM) modules on Financial Markets and Commercial Banking				2018
	• Completed an online certification module on Financial Risk Management by Mentored Research				2018
Competitive Exams	• Secured a merit rank of 449 of 2,80,585 students appearing in MHT-CET 2013 with 99.83 %ile				2013
	• Secured city Rank 65 , state Rank 243 and world Rank 797 in International Maths Olympiad 2011				2011
VJTI Accreditation System	• Developed in-house software system for VJTI to generate analytical reports required by the NBA				2017
	• Generated graphical reports using data mining & data analysis for measures of data of 5000 students				
Market Analysis, Tata Cliq	• Studied macro and micro factors effecting e-commerce industry using Pestel , Porter's five forces				2019
	• Analyzed Tata Cliq's business model and go to market strategy by conducting customer survey				
WORK EXPERIENCE (23 months)					
Analyst		Group IT, Credit Suisse			2017-19
System Optimization	• Upgraded “Asset Management System for HNWI” to Microsoft CRM 2013 to reduce system costs by 50%				
	• Decreased the reporting time taken from 30 days to 7 days by improving the CCAR 14Q Reporting process				
Regulatory Stress Testing	• Implemented FATCA tax evasion laws by designing a dashboard that red flagged the non-compliant clients				
	• Traced flow and calculations done on 300+ critical risk sensitivity attributes across systems for CCAR 14Q				
RPA & Blockchain	• Reduced employee onboarding time by 78% by publishing knowledge document on Regulatory Stress Testing				
	• Worked on architecture of Inter-company settlement of the FX operations using Blockchain Technology				
Awards & Trainings	• Reduced database backup time by 90% by improving Client Data Management performance using RPA				
	• Rewarded with RAVE Recognition for showing outstanding innovation and accountability at workplace				
• Awarded a First prize in Digital Branding Competition in Innovation Category amongst 150+ participants					
POSITIONS OF RESPONSIBILITY					
Junior Executive, Finance Committee	• Part of the organizing team for GNOSIS'19 , a national level financial symposium held in Mumbai				2019
	• Responsible for organizing Leverage , a financial talk series on subjects like budget by the experts				
Junior Executive, Placement Controls	• Scheduled 121 students for 60+ roles in record 2 days in co-ordination with Placement Committee				2019
	• Ran 60+ CRP simulations to practice mapping students to their higher pecked roles, given shortlists				
Joint General Secretary Tech Fest	• Headed 3-tiered team of 300+ students ; received a footfall of 25K+ & participation of 125+ colleges				2015
	• Achieved total sponsorship worth record INR 32 lacs by spearheading the sponsorship department				
	• Increased social media reach by 37% with marketing strategies studying trends and FB analytics				
Placement Coordinator VJTI	• Forged campus-corporate relationships with 30+ companies visiting campus over course of the year				2017
	• Increased the number of companies visiting the campus by 20% for Computer and IT department				
	• Placed 100% of Computer and IT Batch with a highest CTC of 24 Lakhs within a span of 6 months				
Member Alumni Association	• Elected as a member (1 of 16) of student committee of the Alumni Association in batch of 640+				2013
	• Received Certification of Appreciation by Alumni Association and the Silver Jubilee Batch of 1989				
Student Member VJTI Accreditation Committee	• Selected as student member among 70 in the Accreditation Committee of the IT department at VJTI				2017
	• Collated data from 300+ students of the I.T department on their extra and co-curricular activities				
	• Supported the department to achieve accreditation from National Board of Accreditation for 2 years				
INTERNSHIPS AND LIVE PROJECTS					
International Research, XLRI	• Working on 'Intersection of Quality of Life, Well Being and Mobile usage among BoP Consumers '				2019
	• Responsible for interacting with the customers, doing secondary research and analyzing the data				
Sla Automation Credit Suisse	• Automated SLA requirements of data to Risk and Finance Systems increasing efficiency by 50%				2015
	• Awarded a PPO and also received the best performance ratings at the end of internship tenure				
Skynet Secure Solutions	• Involved in Market Research , Business Development and Marketing and Consulting activities				2013
	• Assisted with the core investigation of 2 Cyber Crime Cases solving them with the Skynet team				
EXTRA CURRICULAR ACHIEVEMENTS					
Vipassana	• Completed a 10-day course of Vipassana, one of the India’s most ancient techniques of meditation				2018
Village Adoption Program	• Adopted village named Kalepada at Shahpur Taluka and was responsible for its overall development				2015
	• Conducted Health Awareness campaigns, Educational Sessions and Women Empowerment Drives				
Mission Mumbai	• Collaborated with Pastonji to distribute refreshments to workers at metro sites during October heat				2015
	• Organized tree plantation and cleanliness drives across the city of Mumbai in association with BMC				